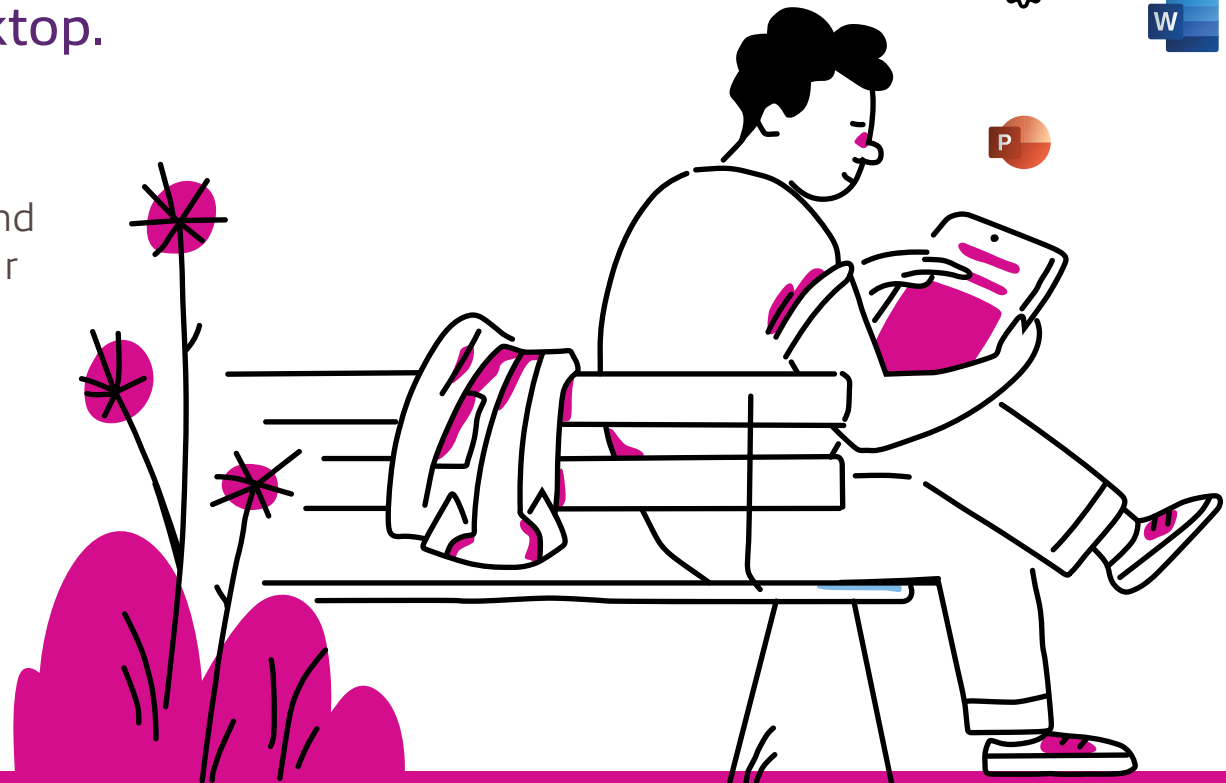
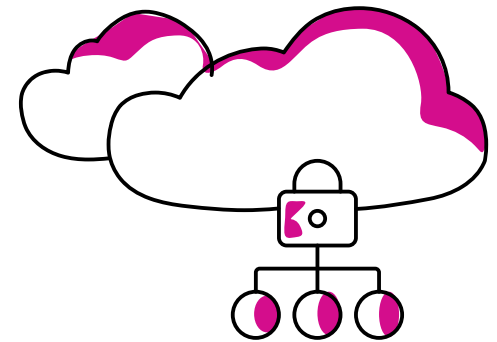


# It's time to create a modern digital workspace experience

Deliver apps and desktops from the cloud with Citrix Workspace and Microsoft Windows Virtual Desktop.

Discover how Insight, Citrix, and Microsoft can future-proof your business today with a digital workspace.

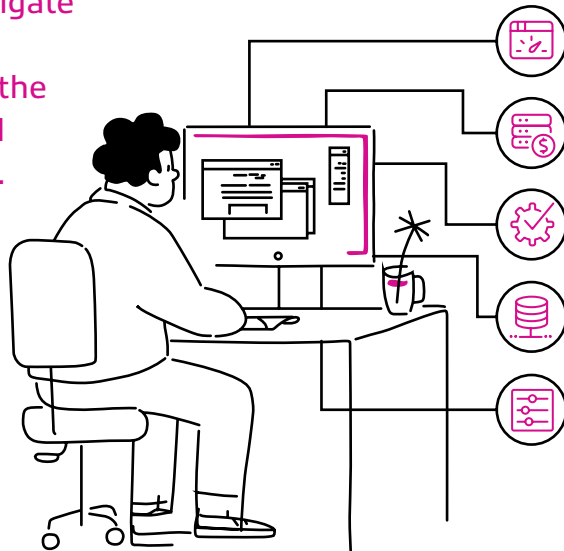
Insight 



# Is your IT's approach to desktop and app management ready for digital transformation?

IT departments of every size regularly update their desktop management in an effort to strike the ideal balance between user experience, security, and IT overhead. From desktop reimaging and automated deployments to server-based remote desktops and virtual applications, it's been quite an evolution. On-premises virtual desktop infrastructure (VDI) has been a major driver of IT change, and now cloud-hosted virtual desktops and apps offer exciting new benefits in scale, cost, and supportability. How do you get there?

Choosing the right solution will help navigate these considerations without jeopardising the success of your digital workspace ambitions.



Wherever your organisation is on the path to a modern employee experience, don't overlook these considerations.

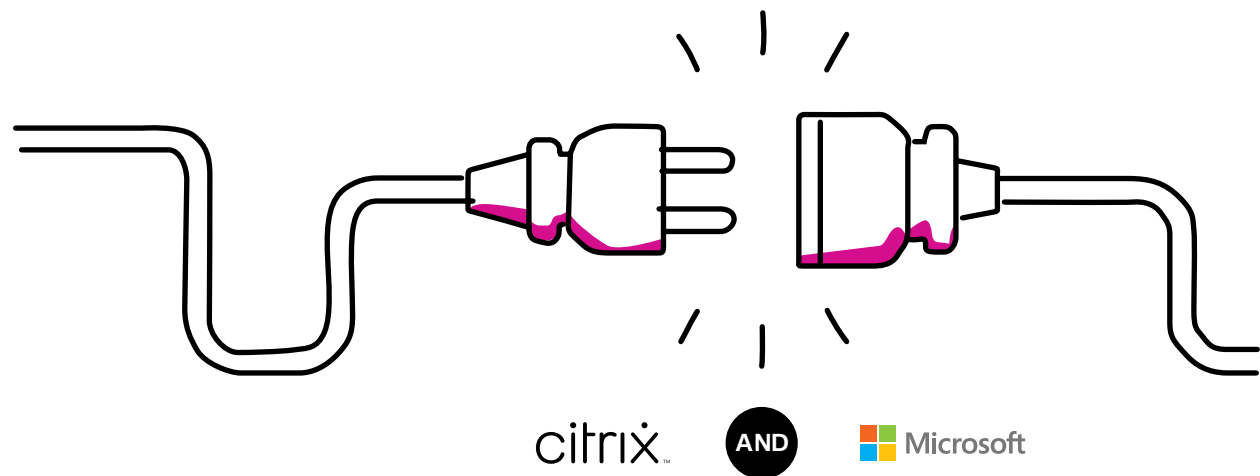
- 1) CAPEX driven infrastructure limits scale**  
On-premises VDI requires purchasing and maintaining servers, hypervisors, networking, storage, and images. The rigid nature of on-premises infrastructure limits a company's ability to quickly respond to spikes in demand or new use cases.
- 2) Cloud simplifies capacity and cost planning**  
Unlike on-premises deployments, cloud hosted desktops are designed for time and cost-efficient scaling. Real-time provisioning tools allow IT to be prepared for capacity bursts and long-term growth without costly over or under provisioning of infrastructure hardware.
- 3) Employee experience is critical**  
Inadequate infrastructure, network, and performance planning can lead to slow logins, sluggish apps, choppy videos, and an overall sub-par end user experience, negatively impacting employee adoption and sentiment.

# Citrix and Microsoft make desktop management more secure, flexible, and efficient

A modern digital workspace is built on best-of-breed solutions from Citrix and Microsoft. Sitting at the core for virtualising Windows 10 desktops in Azure is [Microsoft Windows Virtual Desktop](#), a new Microsoft 365 entitlement that makes cloud desktop virtualisation easier than ever. Providing a rich administration layer, the [Citrix Virtual Apps and Desktops](#) service gives IT all the power and flexibility to deliver any desktop or app—Windows, Linux, web, or SaaS. At the top of the stack is [Citrix Workspace](#), bringing the high-performance Citrix HDX protocol and a unified, secure, and intelligent workspace experience to your users.

## A proven leader in desktop and app innovation

Citrix has been leading the charge to desktop and application virtualisation for over 30 years. We've partnered with Microsoft every step of the way to overcome these challenges—making cloud-native desktop virtualisation easier to manage, more affordable, and a breeze to use.



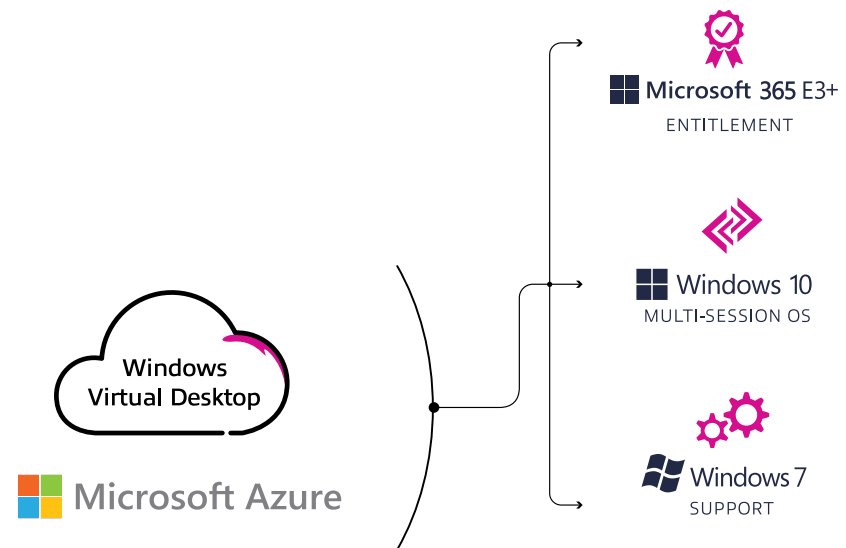
# Citrix unlocks the full potential of Windows Virtual Desktop

Moving to the cloud can be a major IT initiative with lots of moving parts. In addition to providing the best unified management of your virtual desktop infrastructure, **Citrix maximises your cloud investment by unlocking the full potential of your Microsoft Windows Virtual Desktop license entitlements** so you can support all user scenarios.

Citrix Workspace allows you to fully support Windows 10 multi-session desktops—available only as part of Windows Virtual Desktop—while maintaining on-premises investments, resources, and policies. The Citrix Virtual Apps and Desktops service gives you flexibility through true hybrid management of on-premises apps and desktops alongside new Azure desktops. These capabilities are essential for smoothly migrating from on-premises to cloud, and addressing additional app and desktop use cases.

## Desktop management is better with Citrix

With Citrix you get full cloud management of virtual apps and desktops—whether on-premises or in Azure. Accelerate time-to-value by removing bottlenecks with streamlined deployment of virtual workloads. Enable better system administration with Citrix’s centralised image management, application layering, and advanced analytics.

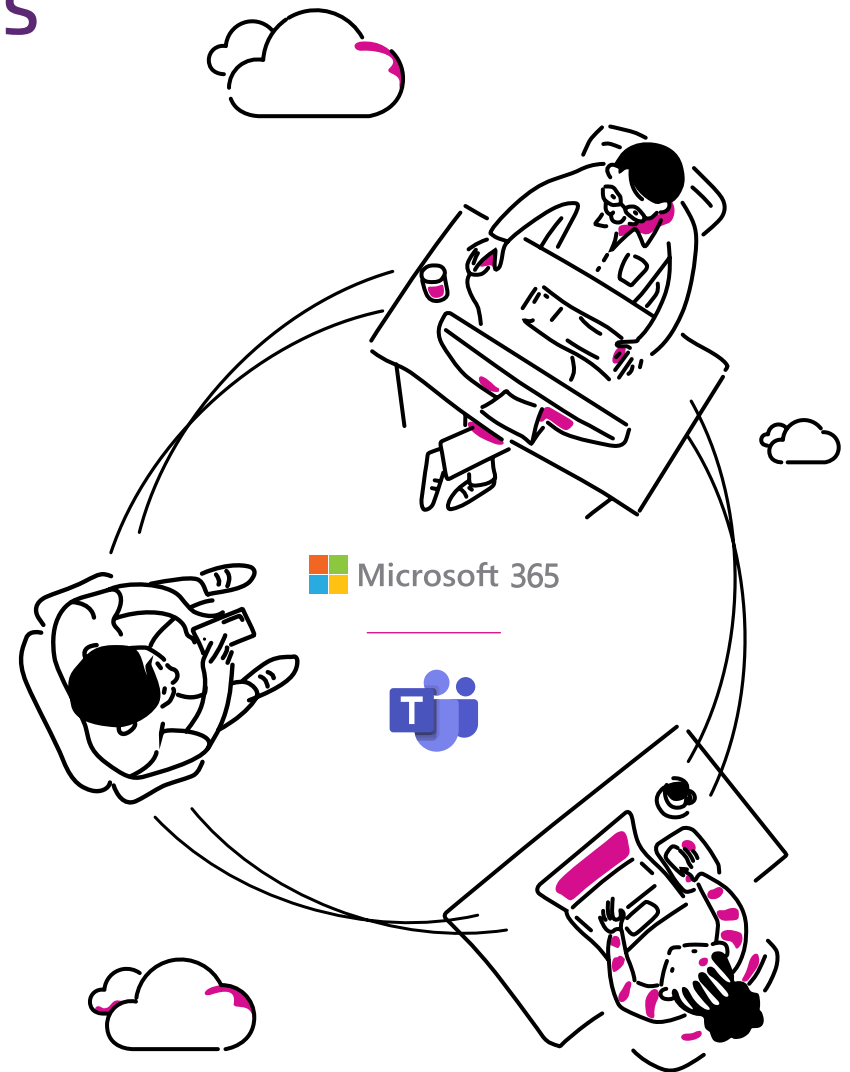


# Collaborate better with Citrix and Microsoft Teams

Driven by the 2020 pandemic, Microsoft Teams usage has soared to 115 million daily active users in October, a 700 percent increase since January, and Microsoft 365 users have generated more than 30B collaboration minutes in a single day.<sup>1</sup> With so much demand for collaborating virtually, IT needs to ensure the employee experience is as natural and friction-free as meeting in person. Dropped calls, buffering video, and lagging apps simply won't be tolerated.

Windows Virtual Desktop with Citrix Workspace solves this by creating the most complete, full-fidelity Teams and Microsoft 365 app experience. Citrix optimises Microsoft Teams with HDX RealTime Media Engine resulting in clear, crisp, high-definition voice and video calls—and productive, engaged employees who can collaborate securely from any location with any Windows-enabled device.

This same high-definition experience isn't limited to just Microsoft 365 and Teams. Other apps—Windows, Linux, web, or SaaS—gain the same benefits of an improved employee experience along with the security and scalability offered by Citrix Workspace.



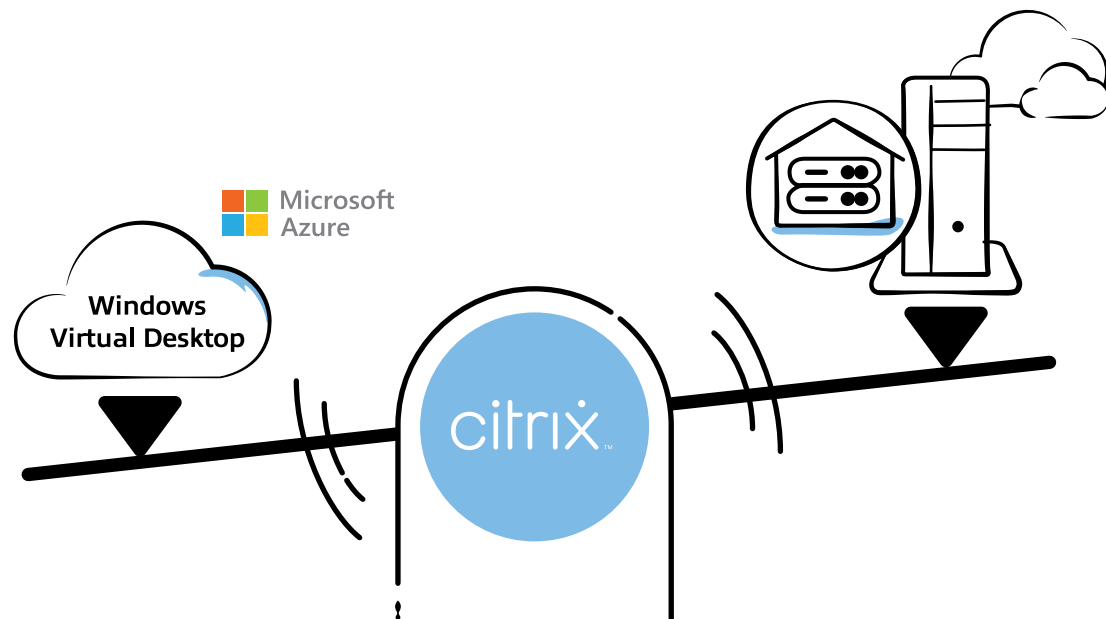
# Your desktops and apps aren't in one place, but managing them can be

Most businesses have existing on-premises application and desktop investments including app virtualisation and VDI. Transitioning everything to a cloud-only model all at once is neither time nor cost efficient. The middle ground is a hybrid cloud strategy. A hybrid strategy allows you to transition virtual apps and desktops to the cloud at your own pace, leveraging existing investments and skills along the way. You can begin by sourcing a single application, service, or desktop workload then re-evaluate: will you see greater benefits from going all-in with cloud assimilation or by taking a slower, incremental approach?

Citrix provides full hybrid-cloud management of Windows Virtual Desktop workloads hosted in Azure alongside on-premises or existing cloud VDI deployments. Administrators can manage multiple environments from the Citrix Virtual Apps and Desktops service and choose the best environment for different user needs or data types. Citrix IT admin tools including image management, application layering, advanced analytics can also be used for Windows Virtual Desktop.

## Citrix provides<sup>2</sup>

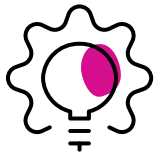
- ✓ Automatic scaling and provisioning
- ✓ Optimised performance
- ✓ Real-time, end-to-end visibility
- ✓ Improved login speeds
- ✓ Image and profile management



# Choose the path to digital workspaces that is right for you

Citrix helps you move your desktops and apps to the cloud in the way that is right for you. Choose the Citrix Virtual Apps and Desktop service that best fits your business, whether it's running Citrix Virtual Apps and Desktops or Citrix Virtual Apps and Desktops Standard for Azure (formerly Citrix Managed Desktops) from Citrix Cloud, or adding it to your Citrix Workspace solution. Whatever your needs—simple, flexible, or comprehensive—Citrix has a modern digital workspace solution for you.

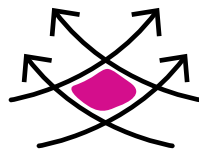
## Ready to ramp up?



### Simple

Fastest, easiest way to deploy Windows apps and desktops

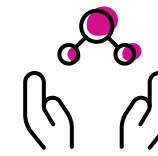
- ▶ Citrix Virtual Apps and Desktops Standard for Azure



### Flexible

Advanced management, monitoring, provisioning, and user experience

- ▶ Citrix Virtual Apps and Desktops Premium



### Comprehensive

Comprehensive digital workspace experience for all your resources

- ▶ Citrix Workspace Premium Plus

# Top use cases for digital workspaces

Citrix Workspace with Windows Virtual Desktop is ideal for modernising the workplace and solving both short and long-term business requirements.



## Mobile workforce

Give every employee a fast, seamless, one-click access desktops and apps from anywhere. By bringing intelligence into the workday, what you need to do is automatically organised into simple workflows, so you can do more.



## Business agility

From seasonal hiring and demand spike, to mergers and acquisitions, rapidly deploy virtual desktops and apps to workers without the complexities and costs of traditional desktop management.



## Business continuity

Create a business continuity plan that establishes remote work as the norm—not the exception—allowing your employees to work from anywhere, under all kinds of conditions.

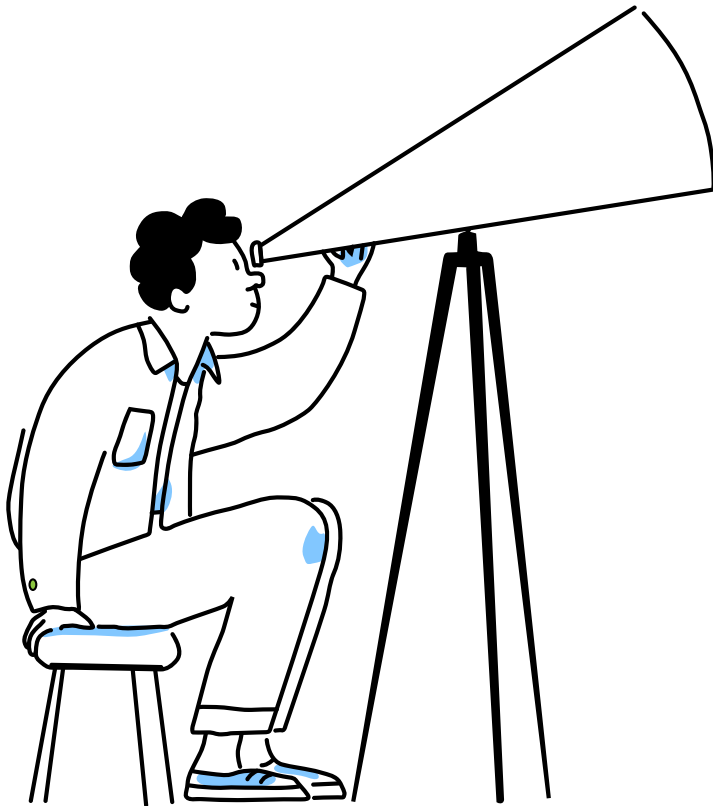


## Security and compliance

Keep company data protected without stifling employee productivity. Apps are secured, passwords are protected, and real-time visibility into user behavior finds and stops threats faster. Centralised control of data makes it easier to comply with regulatory laws and policies.



# The best app and desktop solution for today, tomorrow, and the future



**Begin your move to a modern digital workspace today.**

The future of desktop and app delivery is in the cloud, and the time to initiate your move is now. And you are in good company. Driven by the benefits of cloud, some 76 percent of businesses have committed to a hybrid cloud strategy.<sup>2</sup> COVID-19 has only accelerated the need, forcing employees and companies to rethink how and where work gets done.

Citrix and Microsoft are committed to making this a reality for businesses of any size. By joining together, Citrix and Microsoft are simplifying cloud transformation and speeding adoption of digital workspaces to enable greater business agility, employee productivity, and security.

By using Citrix and Microsoft to create hybrid digital workspace solutions, you can confidently solve for today, while building for tomorrow.

## About Insight

At Insight, we define, architect, implement and manage Insight Intelligent Technology Solutions™ that help your organisation run smarter. We'll work with you to maximise your technology investments, empower your workforce to work smarter, optimise your business and create meaningful experiences.

**Talk to your Insight Account Manager today!**

Contact us at [au.insight.com](https://au.insight.com)

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 Microsoft

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Sources: <sup>1</sup> Microsoft, <sup>2</sup> ESG

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