



Insight VMware Landscape Assessment



Optimise your VMware estate and reduce your costs and risks

Overview

VMware was acquired by Broadcom in November 2023 and immediately announced expensive changes to their product portfolio. Broadcom discontinued perpetual licenses and support for VMware products, forcing customers to switch to subscription licenses. Subscription licenses are driving up the total cost of ownership of VMware, resulting in a huge increase in annual VMware spend for customers. Broadcom is also known for aggressively pursuing software license compliance audits, exposing customers to potential fines and penalties. Insight customers are reporting annual spend increases of over 50% because of this change, which is blowing out their budgets and impacting their operations.

How Insight can help you:

- Insight can help you mitigate the cost increase by reviewing your VMware landscape prior to your renewal.
- Our VMware Landscape assessment service collects data from your environment and identifies optimisation opportunities.
- We review your deployments and show you where you can avoid unnecessary procurements, reduce license non-compliance risks, and align your requirements with the new licensing bundles and products.
- We deliver a future state mapping and an optimised bill of materials for your upcoming renewal, showing you how to lower your total cost of ownership and plan for your VMware spend.
- Our service is fast, accurate, and cost-effective, and it can help you save money and avoid headaches with your VMware renewal.

What Insight will provide:

- A detailed report of your current VMware landscape, including usage, license entitlements, and compliance status.
- A future state mapping of your required VMware deployments, based on your business needs and the new licensing options available.
- An optimised bill of materials for your renewal, showing you the best combination of products, bundles, and services to meet your requirements and budget.
- A comparison of your current and future VMware spend, showing you the potential savings and benefits of our service.
- A consultation with our VMware experts, who will explain the findings and recommendations of our service and answer any questions you may have.

How to get started

- Contact marketing.APAC@insight.com to request a quote for our VMware Landscape assessment service.
- Provide us with access to your VMware environment and some basic information about your renewal date and current license agreements.
- Receive your report, future state mapping, and optimised bill of materials within 10 business days.
- Review the results with our VMware experts and decide on the best course of action for your renewal.
- Enjoy the peace of mind and the savings that come from optimising your VMware estate.

Why Insight

Insight's VMware Landscape Assessment service can help customers mitigate the cost increase by reviewing their VMware landscape prior to their renewal. The service collects data from the customer's environment and identifies optimisation opportunities. Insight delivers a future state mapping and an optimised bill of materials for the customer's upcoming renewal, showing them how to lower their total cost of ownership and plan for their VMware spend. The service is fast, accurate, and cost-effective, and it can help customers save money and avoid headaches with their VMware renewal.