

Ensure your Microsoft licensing is providing your organisation the best value

## CSP User Subscription Review

Did you know, adopting a set and forget approach to Microsoft licensing could be costing your organisation more than you think?

When working closely with organisations, we often see subscription licenses assigned to accounts which are not real people, in combination with not managing subscription licenses as employees leave or change roles. This leads to increased costs through unnecessary purchases of additional subscription licenses.

Through the CSP User Subscription Review we will provide your organisation an assessment of your current subscription licenses and usage, to ensure that your Microsoft licenses are optimised to deliver the best value for your organisation.

### Benefits of offering



Receive knowledge transfer from Insight on how to drive down costs and optimise administration of user subscription licenses.



Gain an understanding of the business user environment.



Give yourself enough time to take any remediation action.

### The Engagement

An Insight SAM consultant will engage with you and your Microsoft 365 administrators to review your current Microsoft 365 strategy and gain an understanding of your Microsoft licensing landscape.

Utilising the M365 portal, Insight will be able to obtain detailed usage reports that we will review to check your current subscription licenses and provide recommendations to right-size and optimise your licenses in line with your Microsoft 365 strategy.

### Deliverables

#### User profiling

- Office workers, shared device staff, external contractors, administrative, generic, resource, and service accounts
  - Ensure licenses assigned to active users, confirm procedures and schedule for future inactive checks
  - Assign the most appropriate licenses based on job role
  - Check and review duplicate license assignments
  - Non people accounts assigned free or lowest level license
- Review tenant level services

#### Recommend best practice license assignment methods and procedures

- Group based, scripting, direct assignment

#### Review license purchase options to maintain a balance of cost and flexibility.

- Monthly, annual, three yearly.

## Microsoft User Subscription Savings Review

The outcome of this CSP Subscription Review is a report on savings available by updating user subscription assignments, and recommendations on the procedural changes to ensure future subscription usage is optimised whilst reducing current and future costs.

For more information, contact [NZ\\_Services@insight.com](mailto:NZ_Services@insight.com)

### Insight at a glance

- Global provider of IT hardware, software & service solutions
- Comprehensive resource for cloud solutions
- Fortune 500 company founded in 1988
- Partnerships with 3,500 hardware, software and cloud partners
- Global software reseller with extensive license management services
- Operations in 19 countries, serving clients across the globe
- Our New Zealand Head Office is based in Auckland, with regional presence in Wellington, Hamilton and Christchurch.
- Insight NZ has decades of experience and expertise including Licensing and Cloud Solution Specialists, SAM Consultants, Azure and Cloud Architects and Operational Specialists.
- Our local Microsoft-certified solutions team span industries and environments.

### Achievements

- 2021 Microsoft Worldwide Migration to Azure and Solution Assessments Partner of the Year
- 2020 Microsoft Security 20/20 Partner Award Winner for Azure Security Deployment Partner of the Year
- 2020 ARN Innovation Awards – Cloud Partner Winner
- 2020 Nintex Partner Award for Customer Success
- 2019 Microsoft Worldwide Education Partner of the Year, Finalist
- 2019 ARN Innovation Award, Finalist
- 2018 No. 417 on the Fortune 500
- 2018 Microsoft Worldwide Artificial Intelligence Partner of the Year
- 2018 Microsoft Worldwide Modern Desktop Partner of the Year

### Why Insight for Microsoft?

Few can compare with our relationship with Microsoft. Partners for 25 years and counting, we are the largest Microsoft global partner with more than 2,500 consultants and 150 dedicated Microsoft resources globally. We have made significant infrastructure investments and have earned numerous recognitions.

#### 18 Gold & Silver competencies, including:

- Cloud Platform
- Cloud Productivity
- Collaboration and Content
- Communications
- Security

#### 12 Advanced Specialisation, including:

- Adoption and Change Management
- Identity and Access Management
- Teamwork Deployment
- Threat Protection



#### Microsoft Partner Awards, including:

- 2021 Migration to Azure Partner of the Year
- 2021 Microsoft 365 & Surface Solution Selling Partner of the Year
- 2021 Solutions Assessments Partner of the Year
- 2019 Security and Compliance Partner of the Year
- 2018 Modern Workplace Partner of the Year



**2,500** Microsoft certifications globally