

Thriving in a hybrid world

It's vital to reconsider the experiences you are providing to both your customers and your employees along with how you can enable your workforce.

Whether your employees work from home, on the frontline, or somewhere in between, closer connections with co-workers, partners and customers can help make everyone more productive. What if you could get a risk-reducing, cost-effective sustainable solution that lets your people work on any device from anywhere?

What will it take to thrive?

To build resilience for the future, you will need a renewed focus on:

- Sustaining operations and supporting customers wherever your workers are located.
- Considering what nonessential expenses can be cut.
- Driving workforce efficiency, productivity and wellbeing, in a secure way.

"We've seen two years' worth of digital transformation in two months."

Satya Nadella, CEO, Microsoft Corporation

Seven ways that Microsoft 365 enables secure remote teamwork

With the right tools you can empower your employees to do their best work, no matter where they are.



Provide secure, interactive meeting experiences and voice calls, so colleagues stay connected, whether in the office or remote.



Simplify day-to-day work, business processes, and routine tasks by automating and integrating them throughout your ecosystem with apps and workflows.



Use insights and analytics across the organisation to improve employee well-being while maintaining productivity.



Inform and engage your workforce to drive culture, change, and communication.



Remotely manage, deploy, and secure any app, any device, and any user.



Enable rich, secure device experiences for remote and onsite work on modern devices so your people make real connections with customers and colleagues.



Enable your employees to easily and securely access corporate resources and applications in the cloud from any device.



Employees can benefit from better meeting experiences and simpler day-to-day workflows.



Managers and leaders get help sustaining employee well-being and productivity, plus it's easier for them to connect with people to communicate and drive change.



IT organisations are provided with an easier way to manage and secure users, enable work—remote or onsite—and provide access to desktops and applications from anywhere people need to work.



Microsoft 365's holistic security features reduce the risk of a breach by 40%1.

Spotlight on security

The Microsoft integrated portfolio of cloud solutions is built on a foundation of security and privacy that can help you build resilience and improve your bottom line. And unlike point solutions, Microsoft 365 combines the features you need on platforms that were meant to work together from the start. With patches installed automatically so your company data is protected at all times, you can be sure that the risks of a data breach are minimised.

Combining intelligent security with built-in experiences and coverage across platforms, Microsoft 365 helps organisations to:

Cut through the complexity with integrated applications to ensure your employees can collaborate securely and efficiently, wherever they may work.

Empower their security teams by automatically remediating endpoint attacks so teams are available to concentrate on resolving more complex cases.

Deliver seamless user experiences with integrated coverage across your entire environment, from Endpoint Security to Zero Trust plus much more.

How Microsoft 365 E5 simplifies security

With a comprehensive range of security features built-in, Microsoft 365 E5 provides rock-solid protection in the apps and productivity tools your employees use the most.

Identity and access management (IAM)	Advanced threat protection	Information protection	Security management
 With person-based security incidents increasing in frequency and severity, IAM is the cornerstone of any security platform, built-in with Microsoft 365 E5. Windows Hello, Credential Guard and Direct Access Azure Active Directory Premium plan 1 Azure Active Directory Premium plan 2 	For the proactive prevention of breaches, Microsoft 365 E5 monitors identities, endpoints, user data and documents, cloud apps and infrastructure. • Microsoft Advanced Threat Analytics • Microsoft Defender Antivirus and Device Guard • Microsoft 365 Defender • Microsoft Defender for Endpoint • Microsoft Defender for Office 365 • Microsoft Defender for Identity	Locate and classify information anywhere it lives or travels, with information protection taking place at the file level. Microsoft 365 data loss prevention Windows Information Protection and BitLocker Azure Information Protection P1 Azure Information Protection P2 Cloud App Security	Microsoft 365 E5 integrates your productivity and security tools for simpler management. • Microsoft Secure Score • Microsoft Security and Compliance Center



Drive down the total cost of ownership of managing a telephony solution with Microsoft Teams.

Spotlight on voice

In Australia, businesses are embracing Calling in Microsoft Teams to equip remote workers with all the functionality of their desk-based telephones – and more. With Teams, voice calling forms one component of a comprehensive communications platform that also includes chat, file sharing, meetings and video conferencing.

By bringing it all onto one platform, users can choose their preferred communication channels and get work done faster and smarter.

Enhance the functionality of voice

Use Microsoft Teams to:

- Integrate voice with bots
- Create call queues or routing groups
- Connect to the cloud-based telephony service from anywhere

With Skype for Business Online retiring on July 31, 2021, Microsoft Teams has taken centre stage as a trusted, secure voice solution for business.

Cost savings with Microsoft 365

Businesses everywhere have learned how remote work can help them solve problems in new ways that streamline their operations and save money. With Microsoft 365 you can:



Consolidate vendor license costs by switching to a single platform.



Cut hard costs such as leases, utilities, and travel budgets by leveraging remote work.



Lower IT administrative and deployment costs by streamlining tasks.



Automate and improve your processes to free your employees for more creative tasks.



Reduce total cost-of-risk with better security and fewer breaches.



Convert CapEx to OpEx and optimise your cash flow.

Your savings could be enormous

A recent Forrester Total Economic Impact Study for Microsoft 365² showed that:

- Organisations avoid an average of \$11 million in previous solution and management costs by migrating to Microsoft 365.
- Microsoft 365's holistic security features reduce the risk of a breach by 40%.
- A risk-adjusted present value (PV) quantified benefits of a 135% ROI and a nine month payback period.

Choosing the right license for your organisation

Microsoft 365 E3

Get best-in-class productivity apps combined with core security and compliance capabilities for your enterprise.

Microsoft 365 E5

Get best-in-class productivity apps and advanced security, compliance, voice and analytical capabilities for your enterprise.

Microsoft 365 Apps	PowerPoint	Word	Excel	OneNote	Publisher	Access		
Email and calendar	Outlook	Exchange	Bookings				✓	✓
Meetings and voice	Teams							Plus Audio calls and Phone System.
Social and intranet	SharePoint	Yammer						
Files and content	OneDrive	Stream	S Sway	Lists	Forms		✓	
Work management	Planner	Power Apps	Power Automate	Power Virt Agents		o MileIQ		

Advanced analytics





Device and app management

Device and app management Identity and access management Threat protection Information protection

Security management

Security management Advanced compliance

The benefits of E5



Prevent damaging (and costly) cyberattacks with integrated and automated security.



Improve team collaboration with audio conferencing and calling capabilities in the cloud.



Protect and govern organisational data with information protection and advanced compliance capabilities.



Understand the significance of your data with Power BI and gain insights that deliver real business value.

Enhance remote work with Insight

Microsoft 365 supports a wide range of business types, work styles, and use cases. For the smoothest implementation, you need a partner who understands your challenges and your future plans.

We will work with you to architect, implement, manage and secure Intelligent Technology Solutions™ that help your organisation maximise your technology investments.

Contact us to prepare and execute your smooth Microsoft 365 deployment today. 97% of attacks are remediated on endpoints by using AI within Microsoft 365 E5.3

³ Forrester Consulting, "The Total Economic Impact™ of Microsoft Defender ATP," commissioned by Microsoft, April 2019



