



Why Cloud Solutions from Insight



Business Challenge

Companies are increasingly turning to cloud-based solutions to meet their IT needs. From sales and HR to productivity and communications, the cloud has become the definitive delivery model for enterprise infrastructure and software.

However, as your ecosystem of cloud services grows, so do the overheads involved with managing it. Administrators are left juggling numerous contracts and business relationships across multiple vendors. They need to monitor various service-level agreements, track systems performance and ensure that licensing requirements are met.

Insight's Cloud Solutions

The Insight Cloud Solutions have been built to help you optimise your IT cloud solutions, giving you instant access to best of breed solutions, without the hassle of managing multiple suppliers. This frees up your internal resources, to drive innovation and adding value to the bottom line.

Insight Cloud Solutions provides the tools and infrastructure necessary to integrate Microsoft Solutions into your IT estate, as well as providing training, support, resources and knowledge needed to ensure you get the most from our cloud offerings.

Our Commitment to you

Customer Success Team

As a Cloud Services customer, you will have the support from the Microsoft Customer Success Team to help you throughout your journey with Insight. We take a proactive approach in helping our customers realise the benefits that Cloud Services offers by running regular workshops, webinars and providing training.

Cloud Management Portal

One dashboard, multiple services. Your direct access to our Cloud Management Portal allows you to buy, provision and manage your cloud subscriptions, all from one easy-to-use dashboard. The portal provides instant access to all of your subscription information, allowing you to quickly provision subscriptions as required.

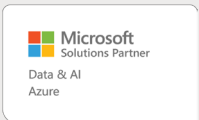
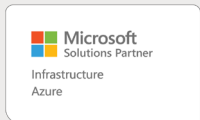
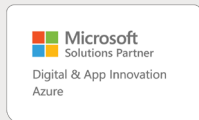
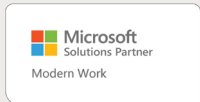
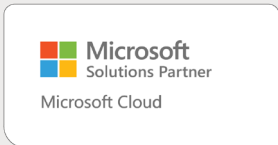
Support Services

Our technical support services help your IT teams fix problems fast, so your business has more time to focus on innovation. We'll help you increase efficiency and improve IT service levels while simultaneously controlling costs. Insight 24/7 Service Desk Support Services provide ongoing, real-time support for your Office 365 and Azure products.

Why Insight?

- Easy-to-use self-service portal you can be up and running before you know it
- Monthly, annual or triennial billing to allow flexibility and scalability on demand
- Insight's Cloud Specialists will help you with onboarding and continue to provide ongoing support and training
- 24x7 Break/fix technical support so you can focus on running your business while we take care of the rest

Our Accreditations



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We have the solution

The Cloud Solution Provider (CSP) program is a simplified purchasing experience that allows you to take advantage of the latest Microsoft technology, with 24/7 partner-provided support and flexible billing options. The program also has no minimum user or seat requirements which allows companies the flexibility they need as they scale.

This program provides flexibility to purchase subscriptions for a term of monthly, annually or triennially. Depending on the subscription, there may be an option to pay monthly, annually or upfront with price protection applying to eligible products for the duration of the term based on the initial order.

On March 30th 2021, Microsoft announced the retirement of the long running OPEN Licensing Agreement and CSP is in many ways the replacement of this licensing construct and you can still procure many of the traditional license only products via the CSP program.

Why Insight for Microsoft?

Few can compare with our relationship with Microsoft. Partners for 30 years and counting, we are the largest Microsoft global partner with more than 5,000 consultants and 1000 dedicated Microsoft resources globally. Our best-in-class capabilities, unmatched expertise, and ability to successfully deliver solutions built across all areas of Microsoft technology have earned us numerous recognitions.

7 Microsoft Solutions Partner Designations, including:

- Modern Work
- Microsoft Cloud
- Security

22 Specialisation, including:

- Adoption and Change Management
- Identity and Access Management
- Cloud Security



Microsoft Partner Awards, including:

- 2023 Microsoft Australia Partner of the Year
- 2023 Microsoft Hong Kong Partner of the Year
- 2023 Solution Assessments Partner of the Year
- 2022 Microsoft Surface Reseller Partner of the Year
- 2022 Microsoft Surface Hub Reseller Partner of the Year
- 2021 Microsoft Security Partner of the Year (Singapore)



3,000+ Microsoft certifications globally

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