Insight

Microsoft User Subscription Savings Review

Tough times need exacting measures.

On average around 70% of a customer's Microsoft Licensing Spend is tied up in User Subscription Licensing (USL).

Legacy Microsoft client access license counting was a procedure and policy system, with compliance based on counting users in Active Directory (AD), or within individual server databases. Generally, the license count reported in licensing agreements had minimal technical enforcement in the IT infrastructure.

With a move to subscription user licensing, ensuring compliance is now no longer the main challenge. Instead, the risk for customers is being over-licensed (or incorrectly licensed) and over-spending.

Using the traditional CAL counting methods to manage Microsoft Office 365 subscriptions leads to increased spend over time, as user subscriptions need to be assigned for access to M365 Cloud services, as well as assigned for on-premise services such as AD that do not check against the M365 portal.

Often subscriptions are assigned to user objects that are not real people, and not managing those subscriptions as employees leave, or change roles leads to increase in subscriptions assigned and purchased.

Benefits

- Customers have benefited from over 15:1 ROI

- Receive knowledge transfer from Insight on how to most cost effectively manage your user subscription licenses.

- Gain an understanding of the business user environment.

- Give yourself enough time to take any remediation action.

Get started.

To learn more, contact **marketing.APAC@insight.com**

15%
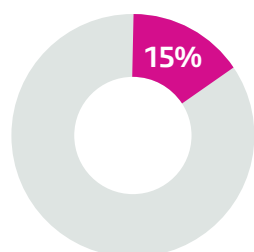
Average O365 savings

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Organisations are looking for any opportunity to optimise their spend and seeking specialist help from Insight to support them. On average, we have been able to save up to 15% on subscription licenses for our clients.

The outcome of this Subscription Saving Review is a report on savings available by updating user subscription assignments, and recommendations on the procedural changes to ensure future subscription usage is optimised whilst reducing current and future costs.

This is achieved by ensuring subscriptions are only assigned to real active users, users have the most appropriate subscriptions, duplicate user subscriptions removed, and non-user accounts reduced to free accounts or a lower cost subscription.

Microsoft