



SAM as a Service Light



SAM as a Service Light is an ongoing managed service designed to provide businesses with visibility and control over their Microsoft estate.

Business challenge

The major challenge that most organisations face is visibility of their Microsoft estate and control of spend. CIOs and CTOs are constantly trying to optimise their technology investment, and SAM as a Service Light can help with this.

How we help

We will deploy a SAM tool and then map out your organisation's Microsoft licenses, which will provide a complete view of license compliance status, details of unused software, recommendations on how to optimise and govern your Microsoft estate. This will help your organisation to be more strategic with your IT investment.

Outcomes:

Our service helps ensure that your organisation is compliant with your software usage rights, and allow you to track your managed spend. Additionally, we will provide compliance checks, inventory management, and software upgrade recommendations. This leads to a reduction in software licensing fees and a significant increase in visibility and control over your Microsoft environment.

Duration

The minimum engagement is **12 months**.

Benefits

- Complete visibility of your Microsoft environment.
- Governance and optimisation of all Microsoft licenses.
- Cost savings on software licensing and support.
- Compliance of SAM requirements.
- Increase in managed spend visibility

For more information, please email Marketing.APAC@insight.com

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Service Tiers:

We offer 3 tiers based on your organisations needs and requirements:

1

Tier 1 Starter:

This tier provides visibility and basic M365 optimisation. It enables businesses to see their estate and perform some light-touch optimisations. Services in this tier includes our SAM tool that provides discovery and inventory of servers, desktops and laptops, as well as details of deployment status, details of unused M365 subscriptions.

2

Tier 2 Advanced:

This tier provides licensing and entitlements management and builds upon the capabilities of Tier 1. It enables businesses to see what they own, manage and maintain their licenses efficiently. Services in this tier include inventory management, license an agreement management, compliance checks, and software upgrade recommendations as well as the inclusions from tier 1.

3

Tier 3 Optimised:

This tier provides access to a consultant who will conduct Quarterly Business Reviews (QBRs) and ongoing technology workshops. It includes a technology roadmap that outlines our findings within your organisations landscape. In this tier, we will put your organisations licenses in order, conduct QBR meetings, provide detailed spend, and interpret the data to provide meaningful recommendations and insights on how to optimise and govern your Microsoft estate.

Why Insight for Microsoft?

Few can compare with our relationship with Microsoft. Partners for 30 years and counting, we are the largest Microsoft global partner with more than 5,000 consultants and 1000 dedicated Microsoft resources globally. Our best-in-class capabilities, unmatched expertise, and ability to successfully deliver solutions built across all areas of Microsoft technology have earned us numerous recognitions.

7 Microsoft Solutions Partner Designations, including:

- Solutions Partner for Microsoft Cloud
- Solutions Partner for Data and AI (Azure)
- Solutions Partner for Security



Microsoft Partner Awards, including:

- 2023 Australia & Hong Kong Partner of the Year
- 2023 Solution Assessments Partner of the Year
- 2023 Managed Service Provider Partner of the Year (Western Europe)
- 2022 Microsoft Surface Hub Reseller Partner of the Year

20 Specialisation, including:

- Adoption and Change Management
- Identity and Access Management
- Cloud Security



3,000+ Microsoft certifications globally

About Insight

Insight Enterprises, Inc. is a Fortune 500 solutions integrator with more than 11,500 teammates worldwide helping organisations accelerate their digital journey to modernise their business and maximise the value of technology. We enable secure, end-to-end transformation and meet the needs of our clients through a comprehensive portfolio of solutions, far-reaching partnerships and 33+ years of broad IT expertise. Rated as a Forbes World's Best Employer and certified as a Great Place to Work, we amplify our solutions and services with global scale, local expertise and a world-class e-commerce experience, realising the digital ambitions of our clients at every opportunity.

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