



## Why Insight for Skype for Business?

Insight is Microsoft's largest global Licensing Solution Provider (LSP) and has been providing Microsoft® solutions for more than 25 years. As one of the first Microsoft LSPs and enterprise software advisors, we put Microsoft at the center of our end-to-end strategy to help businesses run smarter. We collaborate to deliver intelligent technology solutions that meet your strategic business needs and optimize your technology investments.

Here are a few of the things we bring to the table with Microsoft:

- Complimentary and packaged Office 365™ services, including Skype for Business
- Remote delivery and support team
- More than 7 million Microsoft cloud seats sold
- Insight's all-in-one servicing solution for Office 365

Insight is your expert connection to the Microsoft products that make your business run smarter.

### How Skype for Business Online will help your business

Microsoft's reliable and flexible unified communications solution is enabled by the Microsoft Cloud, providing:

- **Professional collaboration and meetings**  
Enjoy instant messaging, audio and video calls, online meetings and sharing, for simple collaboration right from your Office apps.
- **Connections with anyone, anywhere, from any device**  
Reach out to anyone in your company, or to anyone on Skype®, from your favorite device or Web browser. Up to 250 people can join meetings with a landline phone or Internet connection.
- **Simplified account security and management**  
All communications are protected by strong authentication and encryption. You control employee accounts, so you can add or remove subscriptions and assign features based on need.
- **Reduced cost and complexity**  
Skype for Business works with most communications technologies, so you can still make and receive calls and join meetings. Save money by using the on-premise equipment you already have.

## Skype for Business Online key features

### Core feature set, growing over time

- Instant messaging and presence
- Peer-to-peer Voice over IP (VoIP) and video
- Audio, video and Web conferencing
- Connectivity to others through the Skype network
- Client developer platform
- Available on Android™, iOS®, Mac®, Windows® and Web clients

### Ultimate agility

- Built-in encryption and authorization through Active Directory®
- Delivered by Microsoft as part of Office 365
- Scalable on demand
- 99.9% financially backed uptime guarantee
- Automatic patching and rapid upgrade to new features
- In-place discovery across Skype for Business, Exchange and SharePoint® through the eDiscovery Center

### Powered by the Microsoft Cloud

- Exchange Online and SharePoint Online integration
- Office Graph and Delve integration
- Unified groups

Features	Skype for Business Online Plan 1	Skype for Business Online Plan 2
Presence and group Instant Messaging (IM)	•	•
Transfer files in IM	•	•
Audio and HD video calling to Skype for Business users	•	•
Skype connectivity (presence, IM, audio and HD video calling)	•	•
Group HD video calling		•
Schedule meetings in Outlook®		•
Join meetings from desktop and Web browsers		•
Join meetings anonymously from Web browsers		•
Meeting controls for presenters, meeting lobby for attendees		•
Desktop, application and whiteboard sharing		•
Remotely control others' desktops		•
Record audio and video in meetings		•
Interoperability with video teleconferencing systems		•

## Deployment Services

Insight makes your deployment as seamless as possible with our complimentary Deployment Services. We'll fully set up and deploy the infrastructure to provide the best experience for your users, whether on premises or remote. We also provide additional services to meet your enterprise requirements around telepresence and call centers to keep every user and every location connected at all times.